

Personality Type



IEEE PES
Lois Zhang

4 dimensions of personality

Extraversion
(E) vs
Introversion
(I)

Sensing (S)
vs *Intuition*
(N)

Thinking (T)
vs Feeling
(F)

Judging (J)
vs
perceiving
(P)

ISTJ

Introverted sensor thinker judger

ISTP

Introverted sensor thinker perceiver

INTP

Introverted intuitor thinker perceiver

ESTP

Extraverted sensor thinker perceiver

ISFP

Introverted sensor feeler perceiver

ISFJ

Introverted sensor feeler judger

INTJ

Introverted intuitor thinker judger

ESTJ

Extraverted sensor thinker judger

INFP

Introverted intuitor feeler perceiver

INFJ

Introverted intuitor feeler judger

ESFP

Extraverted sensor feeler perceiver

ENFP

Extraverted intuitor feeler perceiver

ESFJ

Extraverted sensor feeler judger

ENTP

Extraverted intuitor thinker perceiver

ENTJ

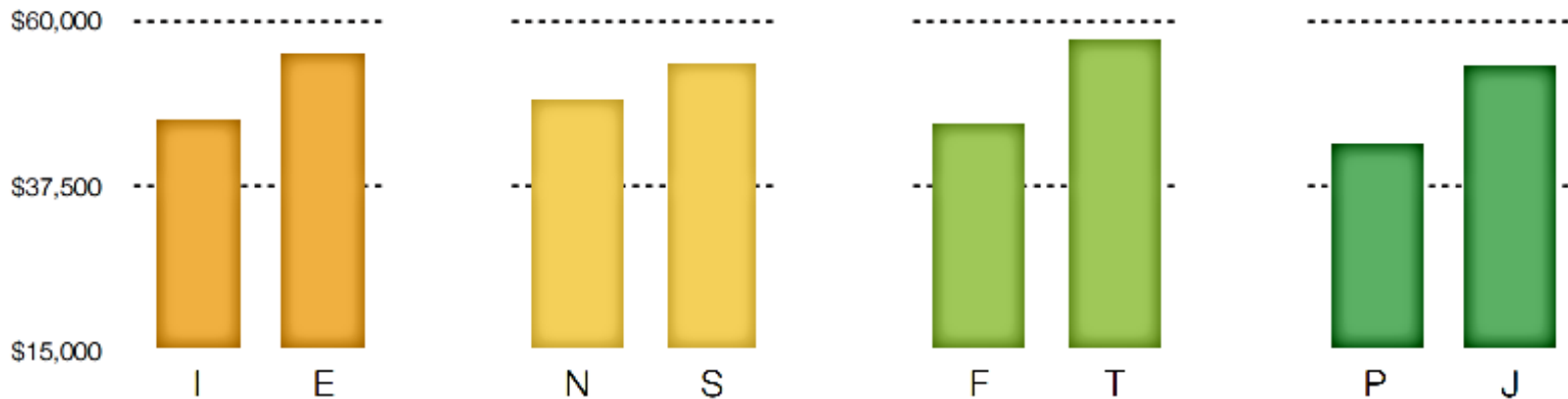
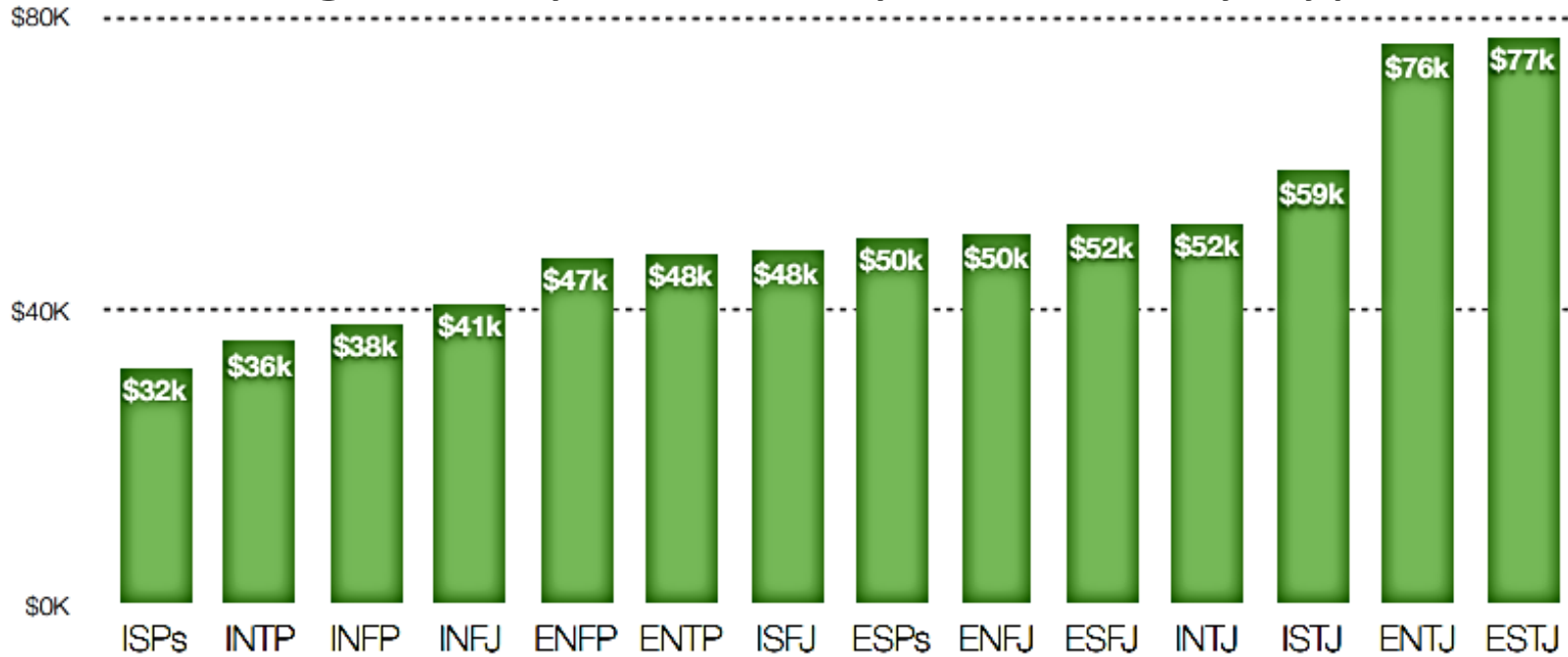
Extraverted intuitor thinker judger

ENFJ

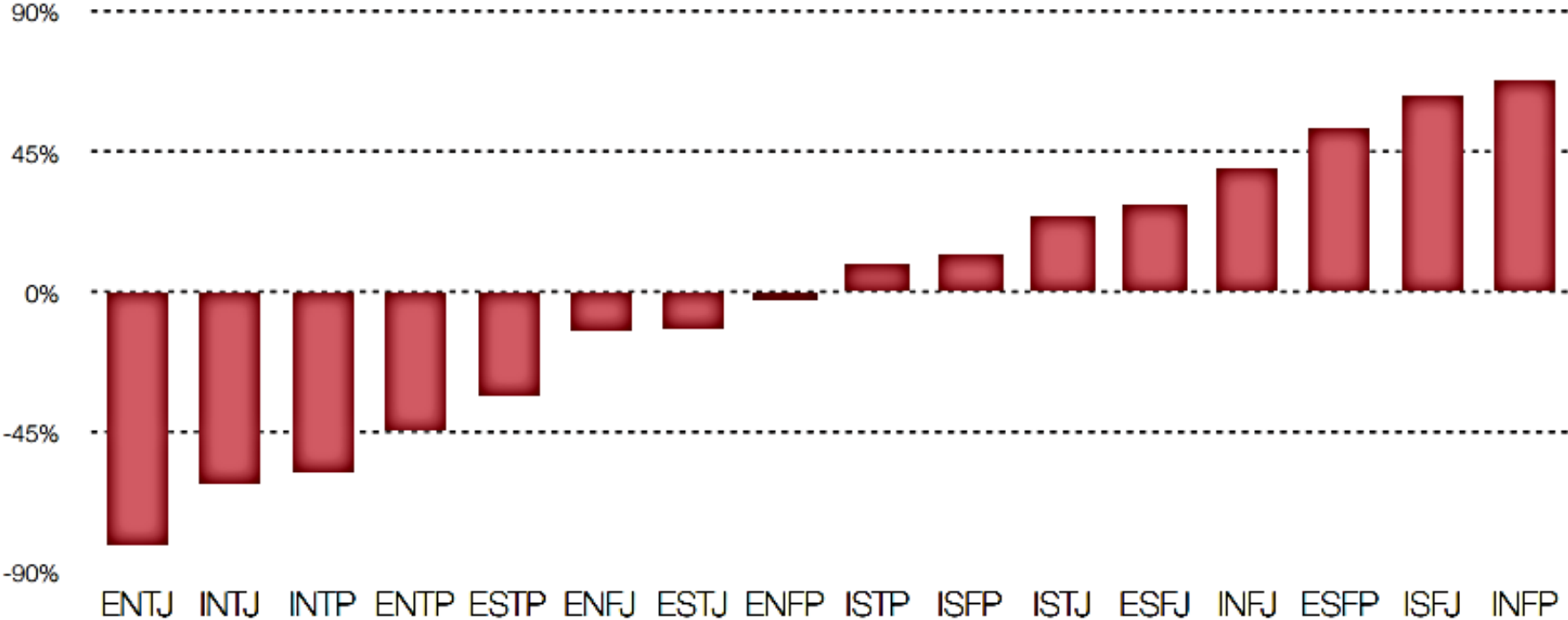
Extraverted intuitor feeler judger

Why important?

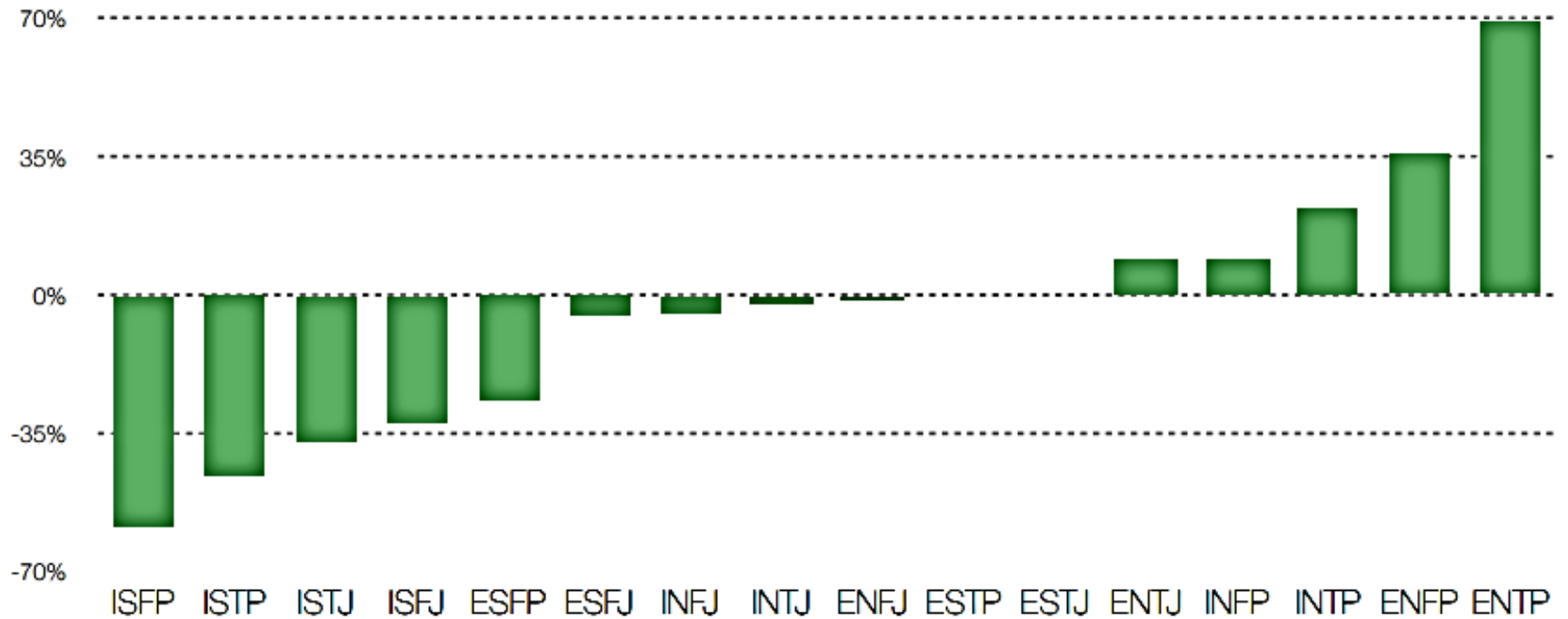
Average Yearly Income by Personality Type



Likelihood of Being a Stay-at-home Parent

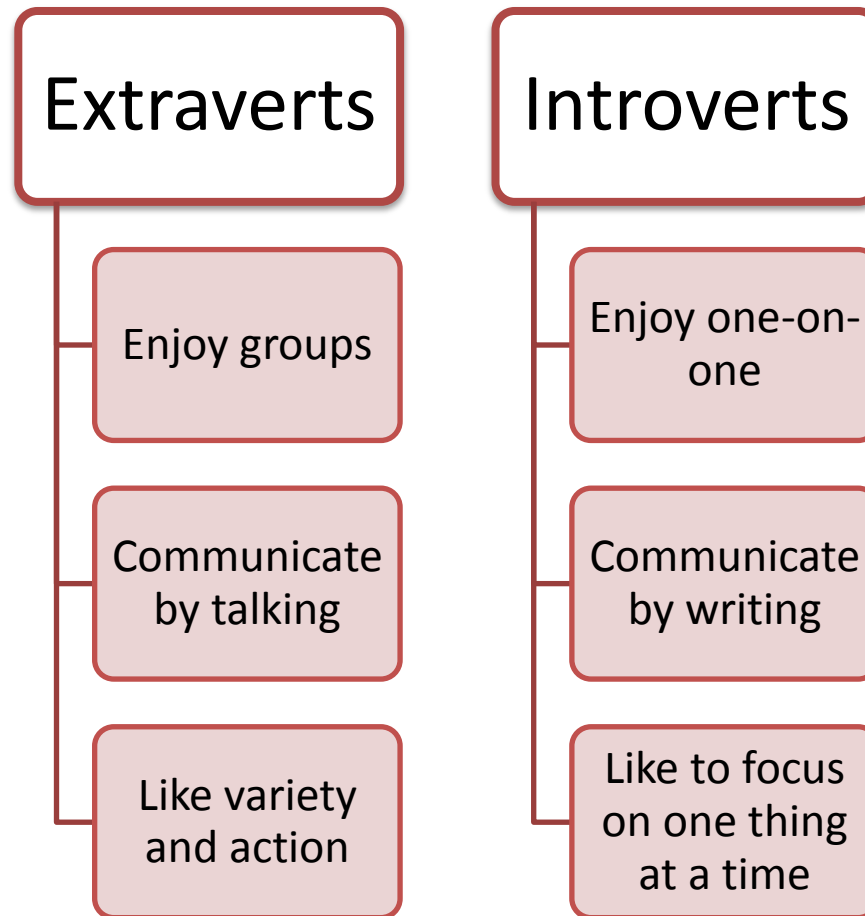


Likelihood of Being Self-employed



Extraversion (E) vs Introversion (J)

The energising preference: Where we get our energy



Extraversion (E) vs Introversion (J)

As, remember to

Extraverts

Become aware of how others react to your talk. They may be bored.

Take time to think things through before taking action.

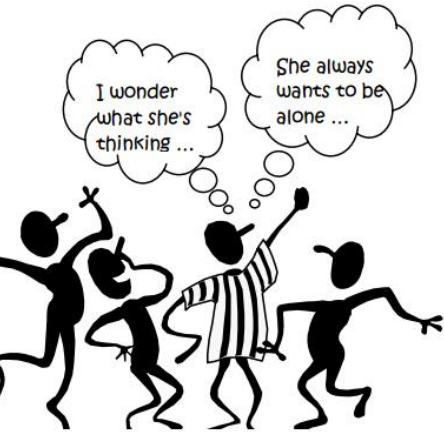
Discover activities you can enjoy by yourself.

Introverts

Learn to take initiative sometimes and ask your friends to join you in activities

Your opinions and contributions are important. Learn speak up in groups.

Allow yourself time for privacy and solitude.



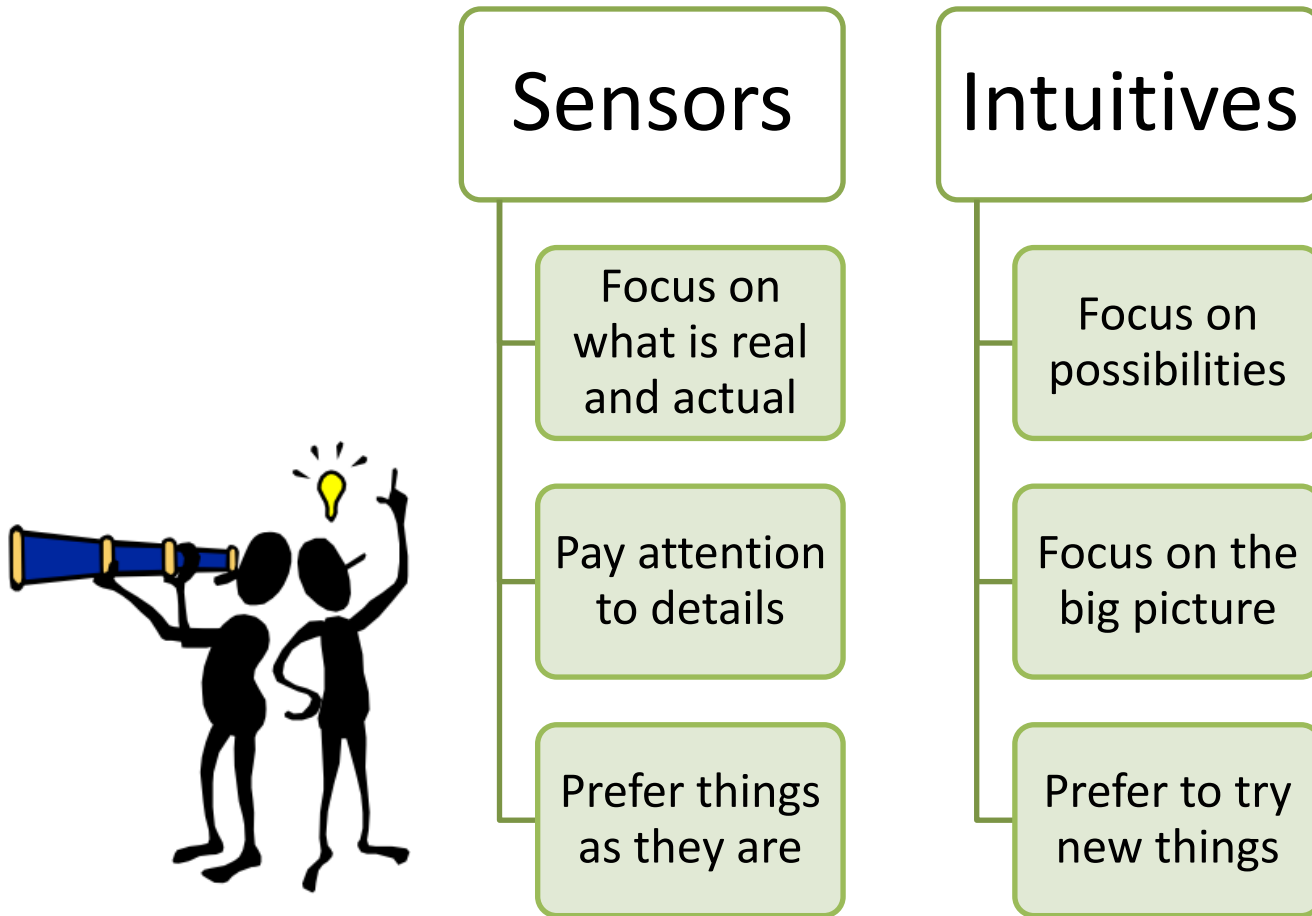
What Extraverts find annoying about Introverts



What Introverts find annoying about Extraverts

Sensing (S) vs Intuition (N)

The information gathering preference: How we perceive the world



Sensing (S) vs *Intuition* (N)

As, remember to

Sensors

When dealing with intuitives, avoid arguing about specific details

Think about meaning behind things

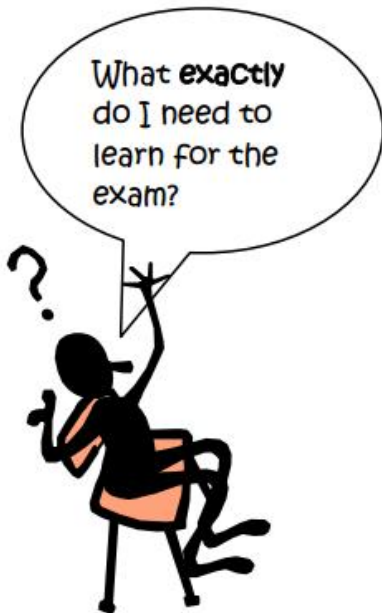
Try not to rule out ideas that do not seem immediately practical

Intuitives

Try to turn some your imagination into realities

Find a way to help you memorise facts

Try to focus your attention on physical reality



Thinking (T) vs Feeling (F)

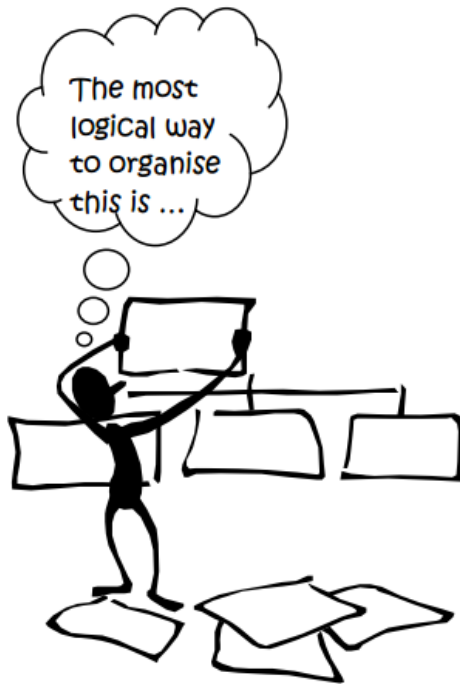
The decision making preference: How we evaluate information

Thinkers

are reasonable and fair

Prefer to be direct

Are objective

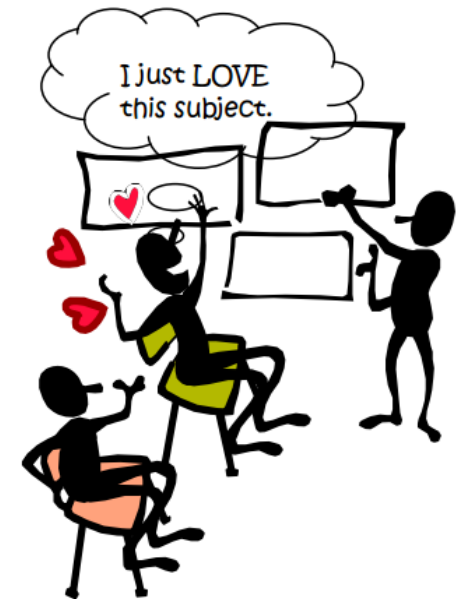


Feelers

Are compassionate and accepting

Prefer to be tactful

Are subjective



Thinking (T) vs Feeling (F)

As, remember to

Thinkers

Consider what impact your feedback on others

Allow yourself to lose argument sometimes

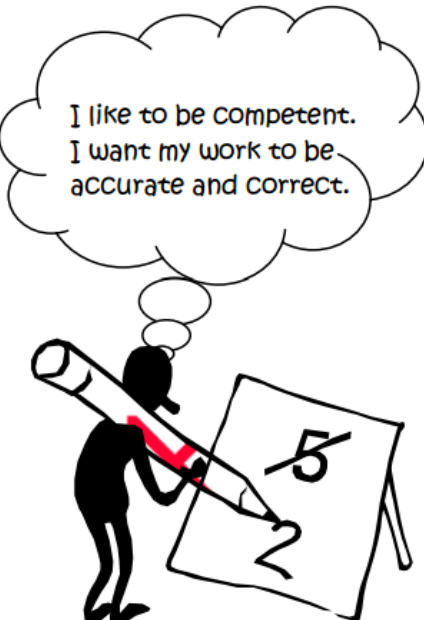
Be careful when giving what you consider 'constructive' criticism

Feelers

Learn to say 'no' occasionally


Learn to negotiate, set limits and be direct

Learn to speak up for yourself



I like to be competent.
I want my work to be accurate and correct.

A Thinker



I like to feel good about my work. I want the teacher to appreciate me, not just to tell me whether it's right or

A Feeler

Judging (J) vs perceiving (P)

The lifestyle preference: Do we control or adapt

Judgers

Tend to work now/play later

Make lists and **use** them

Like things settled and decided

Perceivers

Tend to play now/work later

Make lists and **lose** them

Like to be spontaneous

As soon as I finish this, I'll do the maths and then I'll begin planning my structures project.

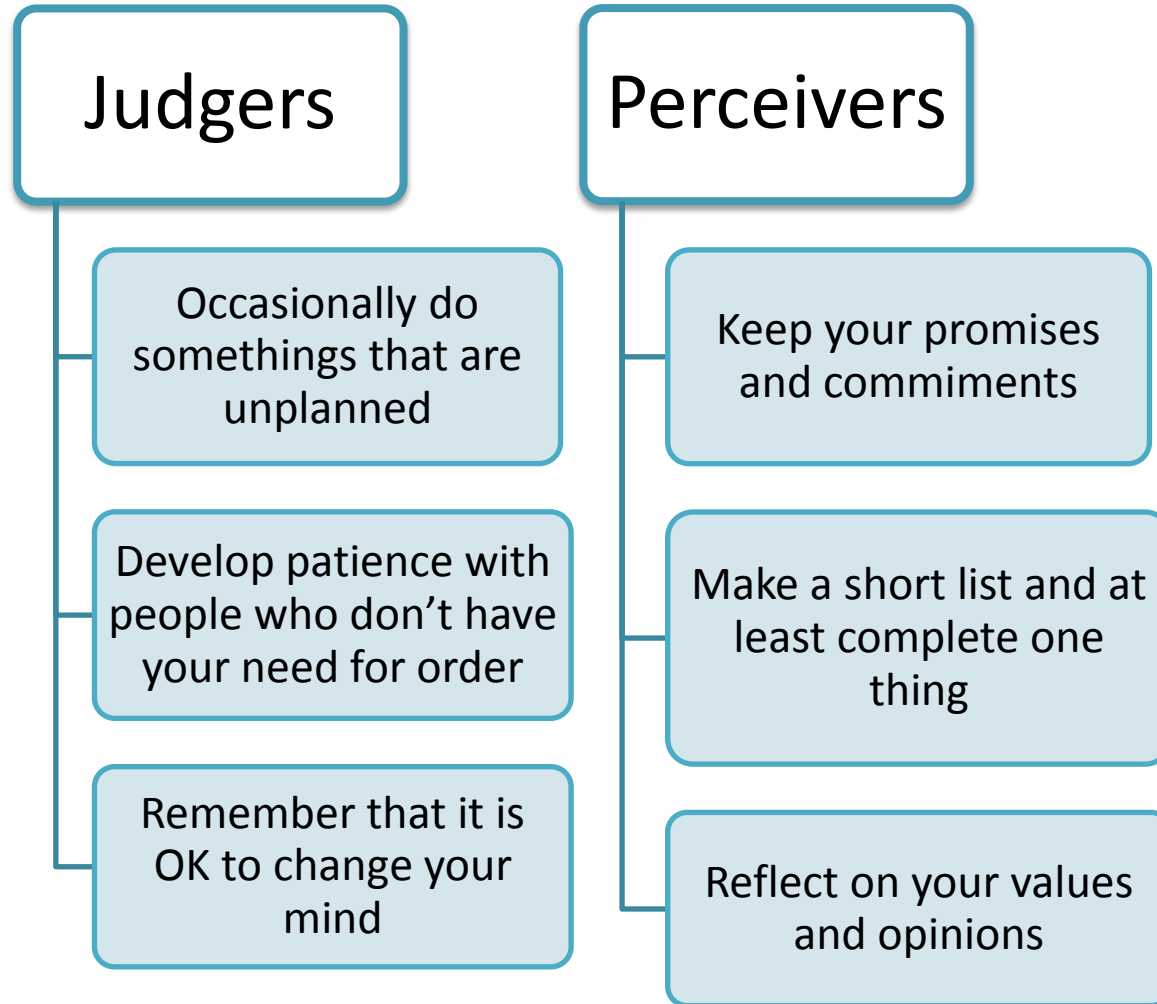


Oh, I know its here somewhere. I should have handed this



Judging (J) vs perceiving (P)

As, remember to



What type are you?

ISTJ

Introverted sensor thinker judger

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Introverted intuiitor thinker perceiver

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Questions?